



“Your Pathway to Government Contracting Success”

Morjim Consulting is committed to empowering small businesses in Canada and the U.S. to succeed in the competitive world of federal contracting. With our lean, automated processes and cost-effective solutions, we streamline procurement complexities, ensuring your business is well-positioned to secure government contracts. Our expertise extends beyond guidance—we offer strategic support in prime contract acquisition and provide tailored solutions that align with your unique business objectives.

Services Portfolio

- **Opportunity Identification**
 - Researches federal procurement platforms (e.g., SAM.gov, BuyandSell.gc.ca)
 - Creates customized opportunity pipelines and dashboard
 - Analyzes government spending trends and past awards.
 - Identifies high-probability contracts
- **Marketing Materials**
 - Capability Statements & infographics
 - Marketing collateral creation
 - Website design & enhancement
 - Procurement-aligned branding
 - Teaming Partnership
- **Proposal Development**
 - RFI/RFP content support
 - Compliance & formatting assurance
 - Proposal graphics & refinement
- **Bid Strategy**
 - Competitive analysis & positioning
 - Teaming & subcontracting strategies
 - Pricing models & compliance guidance
- **Staffing Support**
 - Recruitment & onboarding support
 - SLA development & enforcement
 - Rapid staffing solutions
- **Networking Development**
 - Government & buyer connections
 - Prime contractor networking
 - Subcontracting partnerships
- **Templatized Content**
 - Ready-to-use proposal content
 - Boilerplate & compliance templates
 - Customizable management approaches



Canada, US, India

16+

Hours of Available Support Everyday

Morjim Team
APMP Certified

65%

15+ Happy Clients Served

Capture Automated



100+

Proposals Submitted

Compliance Rate on Submitted Proposals



2k+

Hours of mentorship provided to New Businesses

Industries Served

- ✓ IT Solutions
- ✓ Professional Services
- ✓ Telecom
- ✓ Health IT
- ✓ Education and Training
- ✓ Defense and Aerospace
- ✓ Finance and Accounting



Client Testimonial

Our experience with Morjim Consulting has been exceptional. Morjim Consulting's meticulous attention to detail, unwavering honesty, and exceptional sense of urgency have been invaluable in supporting our capture and proposal efforts. We look forward to continuing our partnership with them. - Client